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ADVANCED PROGRAM

## Social Media Presentation Facebook Advertising

Facebook advertising is the best way to grow a qualified audience to follow your Facebook page. Encouraging people "Like" your page is a great way to build an audience. Attracting a qualified audience through targeted advertising is even better.

## Agenda:

- Understanding demographics
  - o Current Facebook Insights who follows you
  - Exploring your actual demographics
  - Building a page that caters to your customer
    - Page design (name, cover image, about section)
    - What content to post
    - Facebook Apps
  - o How do I attract the right person?
- Understanding Facebook advertising
  - o How much does advertising cost?
  - o What is a promoted post?
  - o How can I use Facebook offers?
  - Facebook Advertising
- Tracking results with Facebook Insights
- What is Facebook's Return on Investment (ROI)
- Q&A

**Outcome:** This program will show you how to grow your Facebook audience though effective paid Facebook ads.