#### Explorers' Edge Business Confidence Survey

Monday, May 12, 2025



#### 52

**Total Responses** 

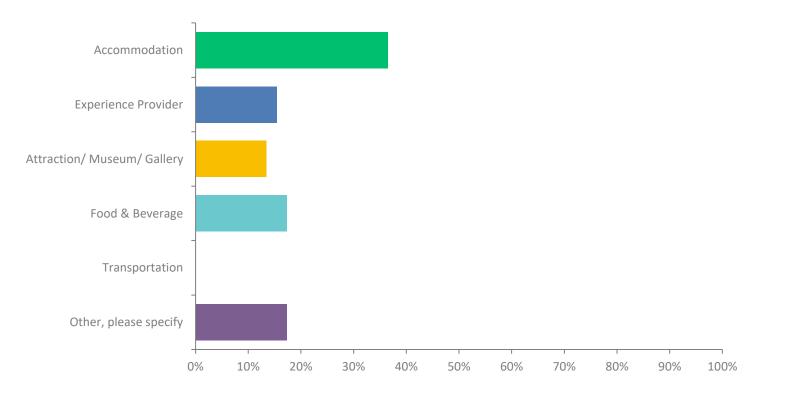
Date Created: Tuesday, March 25, 2025

Complete Responses: 52



# Q1: What type of business do you operate? If you operate more than one type, please indicate your main business.Select one response.

Answered: 52 Skipped: 0



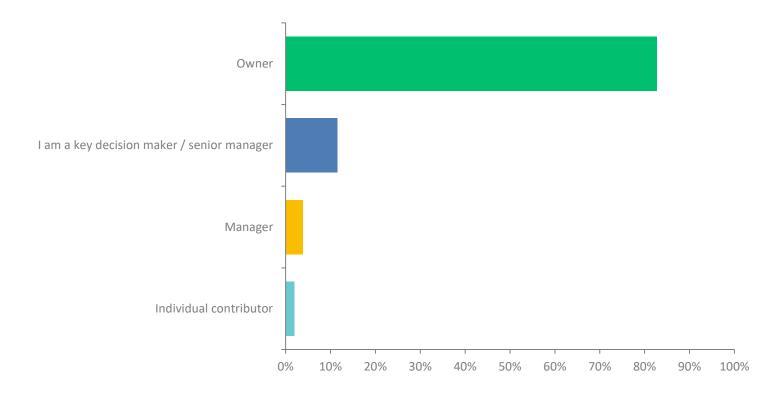
# Q1: What type of business do you operate? If you operate more than one type, please indicate your main business.Select one response.

ANSWER CHOICES	RESPONSES	
Accommodation	36.54%	19
Experience Provider	15.38%	8
Attraction/ Museum/ Gallery	13.46%	7
Food & Beverage	17.31%	9
Transportation	0.00%	0
Other, please specify	17.31%	9
TOTAL		52



#### Q2: What is your position in the company?Select one response.

Answered: 52 Skipped: 0



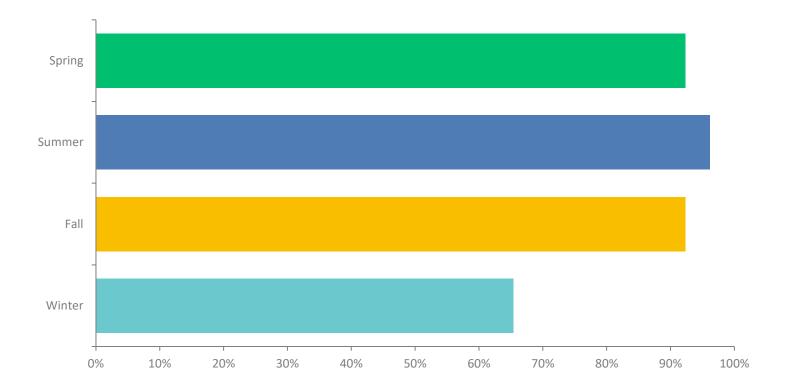
#### Q2: What is your position in the company?Select one response.

ANSWER CHOICES	RESPONSES	
Owner	82.69%	43
I am a key decision maker / senior manager	11.54%	6
Manager	3.85%	2
Individual contributor	1.92%	1
TOTAL		52



#### Q3: In which seasons do you operate?Select all that apply.

Answered: 52 Skipped: 0



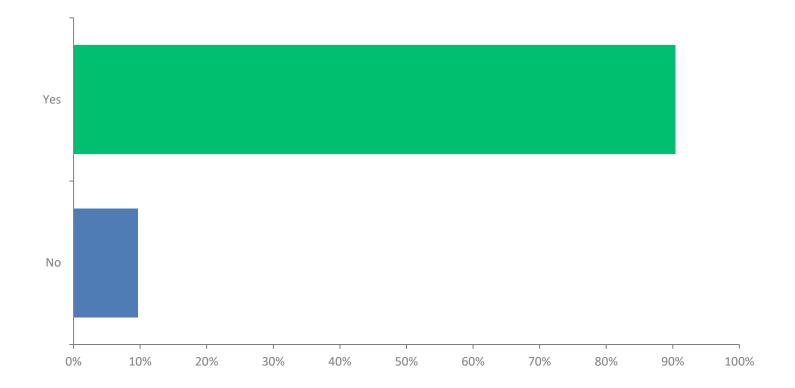
#### Q3: In which seasons do you operate?Select all that apply.

ANSWER CHOICES	RESPONSES	
Spring	92.31%	48
Summer	96.15%	50
Fall	92.31%	48
Winter	65.38%	34
TOTAL		180



## Q4: Do you consider your business to be a tourism business?Select one response.

Answered: 52 Skipped: 0



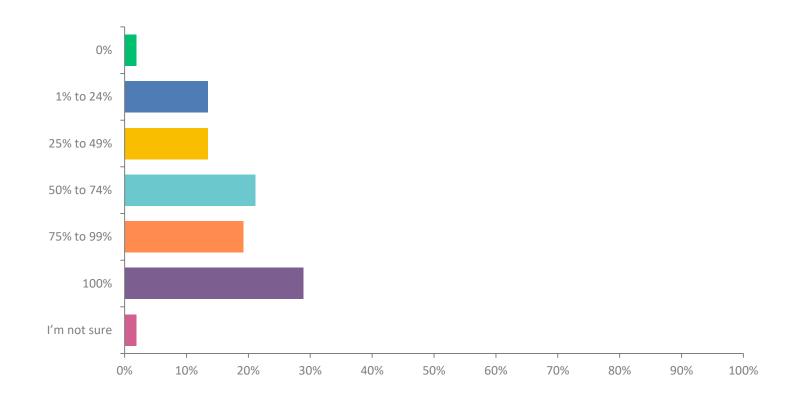
# Q4: Do you consider your business to be a tourism business?Select one response.

ANSWER CHOICES	RESPONSES	
Yes	90.38%	47
No	9.62%	5
TOTAL		52



# Q5: What percentage of your business revenue comes from tourism? Please estimate to the best of your ability.Select one response.

Answered: 52 Skipped: 0



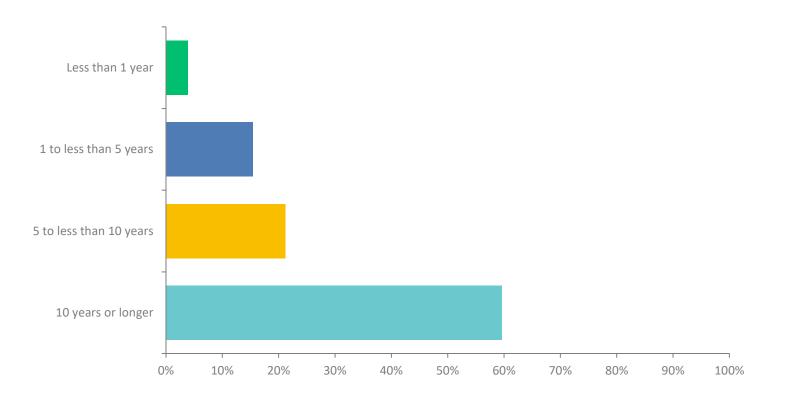
# Q5: What percentage of your business revenue comes from tourism? Please estimate to the best of your ability.Select one response.

ANSWER CHOICES	RESPONSES	
0%	1.92%	1
1% to 24%	13.46%	7
25% to 49%	13.46%	7
50% to 74%	21.15%	11
75% to 99%	19.23%	10
100%	28.85%	15
l'm not sure	1.92%	1
TOTAL		52



#### Q6: How long has your business been in operation?Select one response.

Answered: 52 Skipped: 0

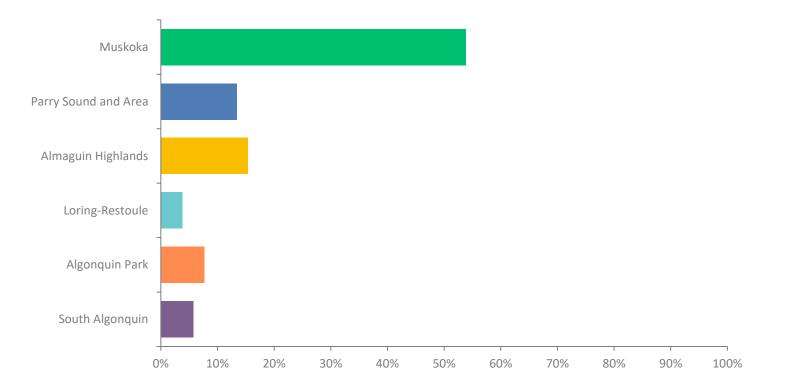


#### Q6: How long has your business been in operation?Select one response.

ANSWER CHOICES	RESPONSES	
Less than 1 year	3.85%	2
1 to less than 5 years	15.38%	8
5 to less than 10 years	21.15%	11
10 years or longer	59.62%	31
TOTAL		52

### Q7: Which of the following sub-regions in the RTO12 Ontario ministerial catchment best describes your location?Select one response.

Answered: 52 Skipped: 0

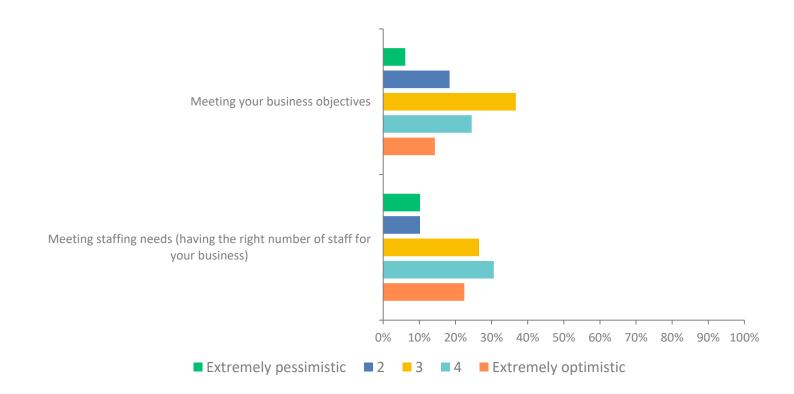


# Q7: Which of the following sub-regions in the RTO12 Ontario ministerial catchment best describes your location?Select one response.

ANSWER CHOICES	RESPONSES	
Muskoka	53.85%	28
Parry Sound and Area	13.46%	7
Almaguin Highlands	15.38%	8
Loring-Restoule	3.85%	2
Algonquin Park	7.69%	4
South Algonquin	5.77%	3
TOTAL		52



## Q8: Thinking of the next 12 months, how optimistic or pessimistic do you feel about:Select one response for each.



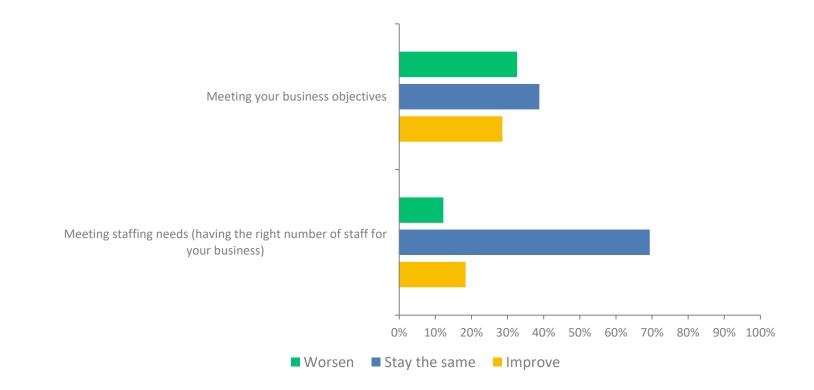


# Q8: Thinking of the next 12 months, how optimistic or pessimistic do you feel about:Select one response for each.

	EXTREMEL Y PESSIMISTI C	2	3	4	EXTREMEL Y OPTIMISTI C	TOTAL
Meeting your business objectives	6.12% 3	18.37% 9	36.73% 18	24.49% 12	14.29% 7	49
Meeting staffing needs (having the right number of staff for your business)	10.20% 5	10.20% 5	26.53% 13	30.61% 15	22.45% 11	49

# Q9: Comparing this year to last year, would you say the following will improve, worsen, or stay the same?Select one response for each.

Answered: 49 Skipped: 3

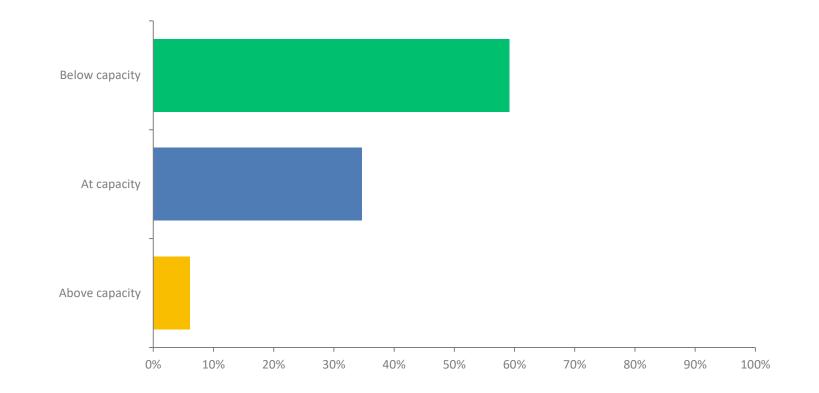


# Q9: Comparing this year to last year, would you say the following will improve, worsen, or stay the same?Select one response for each.

	WORSEN	STAY THE SAME	IMPROVE	TOTAL
Meeting your business objectives	32.65% 16	38.78% 19	28.57% 14	49
Meeting staffing needs (having the right number of staff for your business)	12.24% 6	69.39% 34	18.37% 9	49

# Q10: In 2024, would you say your business operated...Select one response.

Answered: 49 Skipped: 3



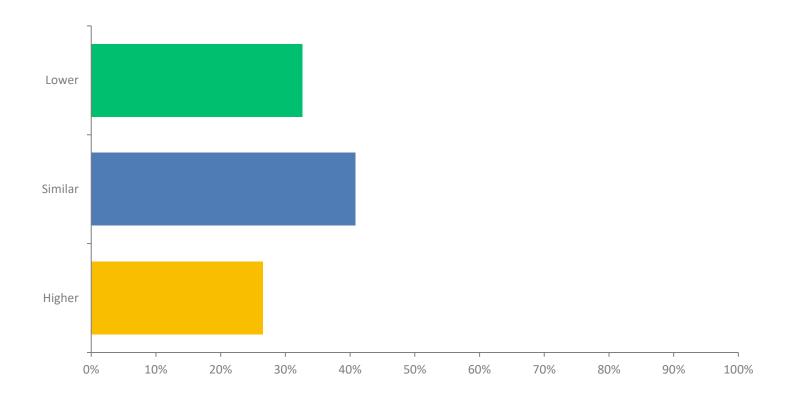
# Q10: In 2024, would you say your business operated...Select one response.

ANSWER CHOICES	RESPONSES	
Below capacity	59.18%	29
At capacity	34.69%	17
Above capacity	6.12%	3
TOTAL		49



### Q11: Thinking about your total revenue/sales in 2024, how does it compare to 2023? It is...Select one response.

Answered: 49 Skipped: 3



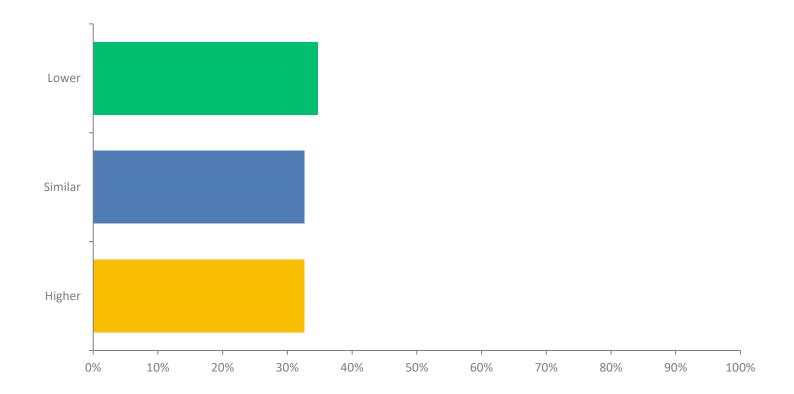
# Q11: Thinking about your total revenue/sales in 2024, how does it compare to 2023? It is...Select one response.

ANSWER CHOICES	RESPONSES	
Lower	32.65%	16
Similar	40.82%	20
Higher	26.53%	13
TOTAL		49



### Q12: And how do you expect your revenue/sales in 2025 will be, compared to 2024? It will be...Select one response.

Answered: 49 Skipped: 3



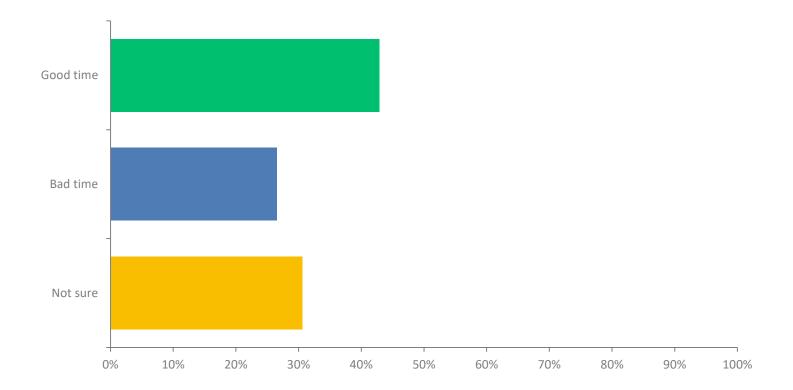
## Q12: And how do you expect your revenue/sales in 2025 will be, compared to 2024? It will be...Select one response.

ANSWER CHOICES	RESPONSES	
Lower	34.69%	17
Similar	32.65%	16
Higher	32.65%	16
TOTAL		49



### Q13: Would you say now is good or bad time to invest in your business?Select one response.

Answered: 49 Skipped: 3

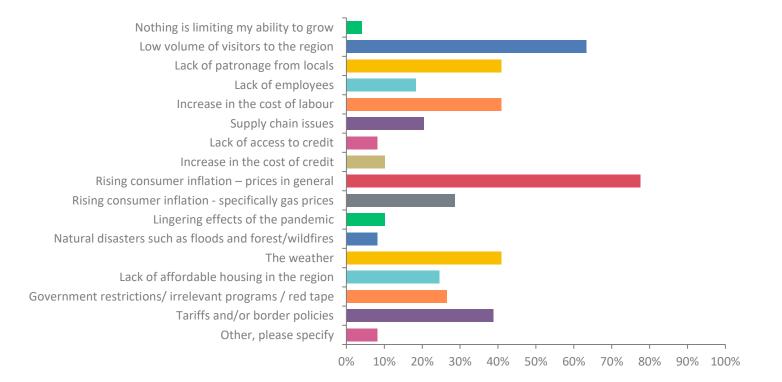


# Q13: Would you say now is good or bad time to invest in your business?Select one response.

ANSWER CHOICES	RESPONSES	
Good time	42.86%	21
Bad time	26.53%	13
Not sure	30.61%	15
TOTAL		49



# Q14: Which of the following factors will limit your ability to meet your business objectives in the next 12 months, if any?Select all that apply.





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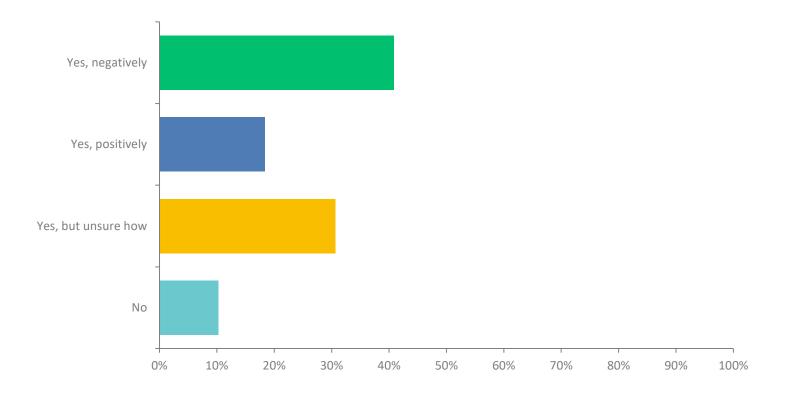
Answered: 49 Skipped: 3

	ANSWER CHOICES	RESPONSES	
	Nothing is limiting my ability to grow	4.08%	2
	Low volume of visitors to the region	63.27%	31
	Lack of patronage from locals	40.82%	20
	Lack of employees	18.37%	9
	Increase in the cost of labour	40.82%	20
	Supply chain issues	20.41%	10
	Lack of access to credit	8.16%	4
	Increase in the cost of credit	10.20%	5
Powered by d		77.55%	38

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# Q15: Do you think the U.S. administration's tariff and/or border policies will affect your business in the upcoming year?

Answered: 49 Skipped: 3



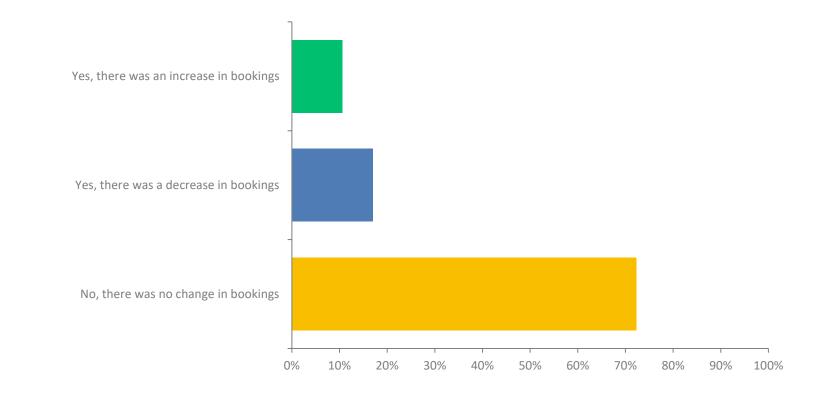
# Q15: Do you think the U.S. administration's tariff and/or border policies will affect your business in the upcoming year?

ANSWER CHOICES	RESPONSES	
Yes, negatively	40.82%	20
Yes, positively	18.37%	9
Yes, but unsure how	30.61%	15
No	10.20%	5
TOTAL		49



### Q16: Have your bookings changed because of the U.S. tariff and/or border policies?

Answered: 47 Skipped: 5

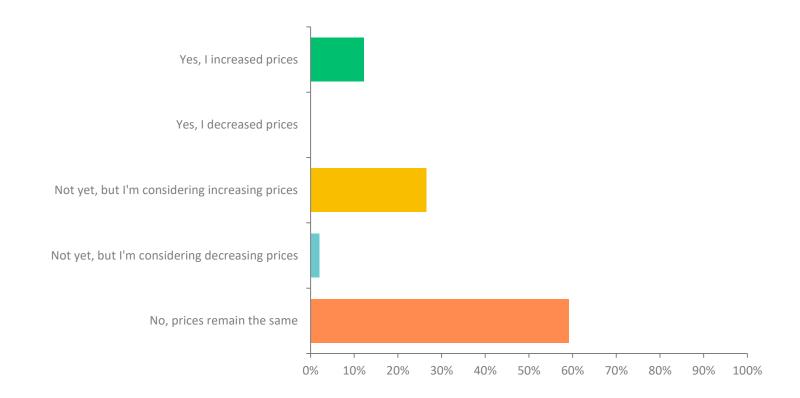


# Q16: Have your bookings changed because of the U.S. tariff and/or border policies?

ANSWER CHOICES	RESPONSES	
Yes, there was an increase in bookings	10.64%	5
Yes, there was a decrease in bookings	17.02%	8
No, there was no change in bookings	72.34%	34
TOTAL		47

### Q17: Have you changed your pricing because of the U.S. tariff and/or border policies?

Answered: 49 Skipped: 3



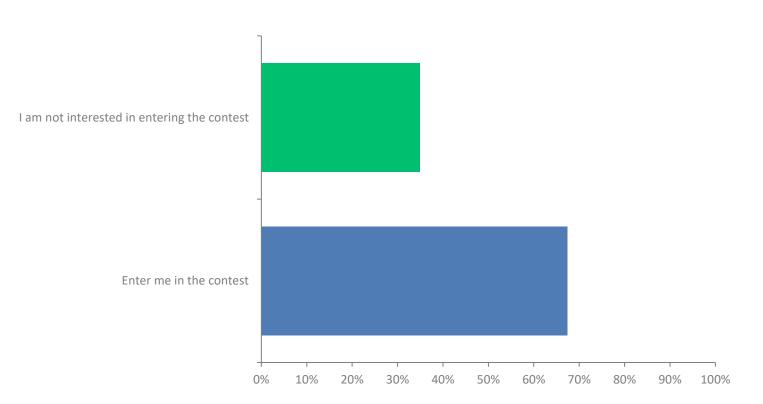
# Q17: Have you changed your pricing because of the U.S. tariff and/or border policies?

ANSWER CHOICES	RESPONSES	
Yes, I increased prices	12.24%	6
Yes, I decreased prices	0.00%	0
Not yet, but I'm considering increasing prices	26.53%	13
Not yet, but I'm considering decreasing prices	2.04%	1
No, prices remain the same	59.18%	29
TOTAL		49



#### Q18: Contest opt-in/out

Answered: 43 Skipped: 9



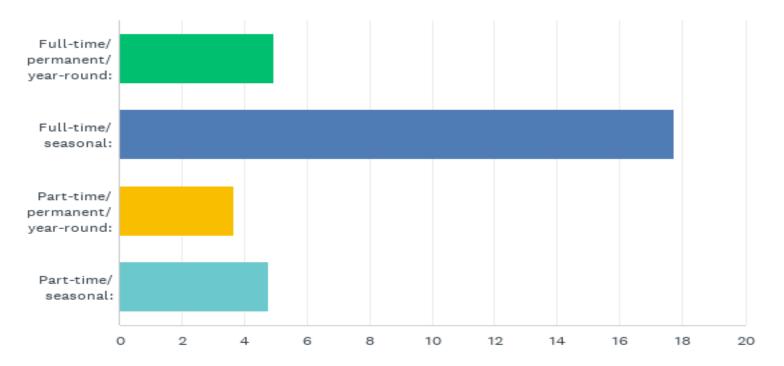
#### Q18: Contest opt-in/out

ANSWER CHOICES	RESPONSES	
I am not interested in entering the contest	34.88%	15
Enter me in the contest	67.44%	29
TOTAL		44



#### Q21: How many people do you currently employ?

Answered: 40 Skipped: 12

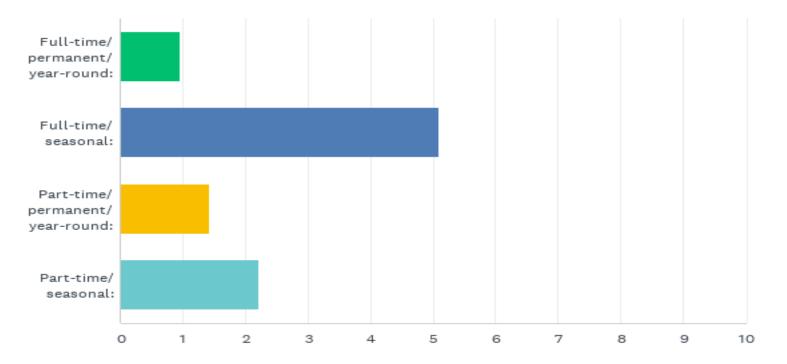


#### Q21: How many people do you currently employ?

ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
Full-time/ permanent/ year-round:	5	173	35
Full-time/ seasonal:	18	390	22
Part-time/ permanent/ year-round:	4	66	18
Part-time/ seasonal:	5	138	29
Total Respondents: 40			

#### Q22: How many positions do you currently need to fill?

Answered: 30 Skipped: 22

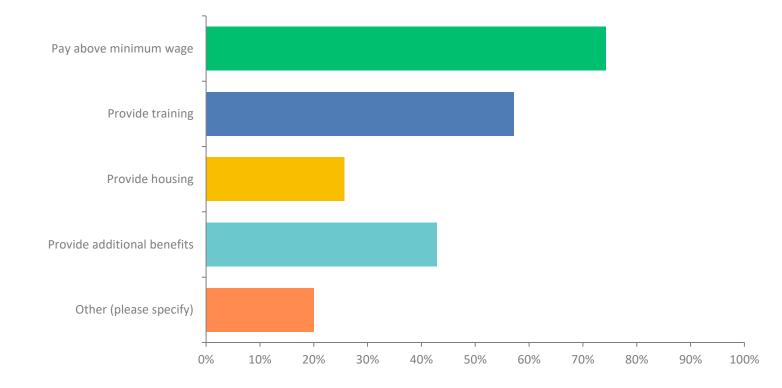


#### Q22: How many positions do you currently need to fill?

ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
Full-time/ permanent/ year-round:	1	21	22
Full-time/ seasonal:	5	102	20
Part-time/ permanent/ year-round:	1	23	16
Part-time/ seasonal:	2	51	23
Total Respondents: 30			

#### Q23: To attract and retain staff, which of the following do you do:

Answered: 35 Skipped: 17

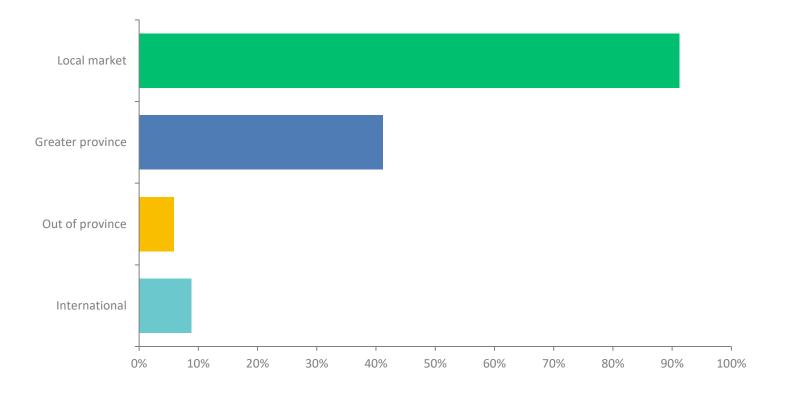


#### Q23: To attract and retain staff, which of the following do you do:

ANSWER CHOICES	RESPONSES	
Pay above minimum wage	74.29%	26
Provide training	57.14%	20
Provide housing	25.71%	9
Provide additional benefits	42.86%	15
Other (please specify)	20.00%	7
TOTAL		77

# Q24: Do you attract and retain staff from the following geographic designations? Check all that apply:

Answered: 34 Skipped: 18



# Q24: Do you attract and retain staff from the following geographic designations? Check all that apply:

ANSWER CHOICES	RESPONSES	
Local market	91.18%	31
Greater province	41.18%	14
Out of province	5.88%	2
International	8.82%	3
TOTAL		50

